



Mar 12, 2026

Akshit Salgundi

has successfully completed

Successful Negotiation: Essential Strategies and Skills

an online course authorized by University of Michigan and offered through Coursera

A handwritten signature in black ink that reads 'George Siedel'.

George Siedel  
Williamson Family Professor of Business Administration  
Thurnau Professor of Business Law  
University of Michigan

COURSE  
CERTIFICATE



Verify at:

<https://coursera.org/verify/2JVBHOV8K52A>

Coursera has confirmed the identity of this individual and their participation in the course.

This certificate attests to the learner's completion of an online course / project delivered via Coursera. It does not constitute formal enrollment at any university or entity and does not itself grant academic credit, grades, or a degree. Institutions or organizations may, at their discretion, recognize this learning toward their own programs or credentials.